



## **Welcome to May 2015!**

The year is flying by- we are already halfway through Autumn, footy season has begun and so much has happened since our last newsletter!

Our daughter, Brooke, has started her second year of university and continues to gain more independence, and we have just branched out into mortgage broking- see below for the exciting details!

### ***Exciting Times!!***

We are very pleased to announce that we have added a Mortgage Broking component to our business - "**Mentor Lending Solutions**"



We have added this additional service as we understand that going through the process of getting yourself a loan can be very intimidating, confusing, time consuming and stressful.

***We do all the running around for you, saving you time and making the task of finding a suitable loan easy and less confusing.***

Paul's prior lending experience with one of the major banks stands him in good stead to provide added value to your borrowing experience.

- **No charge:** our loan service is no cost to you because the lenders pay us.
- **We have access to many products from many varied lenders**
- **We follow the application through to the end on your behalf**

Like all our business dealings, all loan recommendations are based on **your individual needs and personal circumstances.**

Even if you are in the fortunate position of being debt free, you may have children and other family members who may be interested in getting a second opinion/review of their debt position. They may be able to consolidate some debt or refinance to a better lending package.

We will also be able to look after clients with New & Used vehicle and equipment loans.

So... if you are looking to purchase a new home, car, boat, caravan, a block of land or perhaps you are looking to consolidate some loans or look at refinancing options- give us a call.

**Would your bank tell you if another bank had a better deal?.... Paul will.**

## Glennen Financial Planning has moved!

We recently shifted to our new premises at **50 Heygarth Street, Echuca**- opposite the Centrelink building. Our contact details have changed, so if you want to get a hold of us, please **call us on 03 54800300** or you can reach Paul on his mobile 0417 157 606. Feel free to email [info@glennenfinancialplanning.com.au](mailto:info@glennenfinancialplanning.com.au) if you have any questions.



## New Staff Member

We have recently welcomed a new member of staff, Brittany. She recently finished Year 12 in 2014, graduating from Kyabram P-12 College, and is taking a Gap year. She plans to head off to University in 2016, to study law and commerce. Britt is a very bright young lady who has already proven to be an asset to our business. She tells us she is really enjoying the work, and the learning opportunities presented to her through our business.

## Your Support

*We are constantly looking to develop and grow our business through learning more about the products and services we can offer you- but the best way to really grow is through our valued clients. This is why we ask you to consider introducing us to someone you know, who you think may benefit from our advice. We will thank you for your referral with a small gift to show our appreciation- and also by hopefully helping out a friend or family member.*



## Time for a competition!

If you are planning a getaway, call in and collect our mascot, "Kobba the Koala". He is nice and compact, and will fit into your suitcase easily.

Take some fun snaps of Kobba enjoying your holiday to have a chance at winning "Best Kobba Snap" for the quarter.

Prizes will be varied and winners published on our Facebook page.

Simply share it on Facebook, tag our page and #kobbathekoala for your chance to win!

## Prepare for Life Newsletter:

[http://www.glennenfinancialplanning.com.au/Prepare\\_For\\_Life-Issue\\_17-WEB.pdf](http://www.glennenfinancialplanning.com.au/Prepare_For_Life-Issue_17-WEB.pdf)

## Budget Booster Newsletter:

Please follow the link for information on the topic "Where are you going?"

[http://www.glennenfinancialplanning.com.au/Budget\\_Booster%20%20Where%20are%20you%20going.pdf](http://www.glennenfinancialplanning.com.au/Budget_Booster%20%20Where%20are%20you%20going.pdf)

